

Deposit Actions



## Stephen Covey's 6 Major Deposits



Withdrawal Actions

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

- 1) Understanding the Individual:**  
Deposits require the leader to always accept the value of what the other persons says/does. What is important to another person must be as important to you as the person is to you
- 2) Attending to the Little Things:**  
In relationships, the little things ARE the big things
- 3) Keeping Commitments:**  
A promise is a major deposit; breaking one is a major withdrawal
- 4) Clarifying Expectations:**  
Conflicting or ambiguous expectations are a major cause of relationship difficulties
- 5) Showing Personal Integrity:**  
Being honest and loyal to those who are not present
- 6) The Laws of Love and the Laws of Life:**  
Unconditional and authentic care, love, and empathy encourages people to cooperate, contribute, and live to the best within them

- 1.
- 2.
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- 10.